

***Areas Inspiring Mail (AIM)***  
***February 6, 2020***  
***Nashville, TN***

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***Eastern Area Vice President (A)***

# Eastern Area

- The Eastern Area is composed of ten districts in two time zones
- 8,810 postal facilities
- 96,334 employees
- Operating budget of over \$7.5 billion
- Distribution operations are performed in 35 Processing and Distribution Centers (P&DC)
- Four Network Distribution Centers (NDC) are also among the processing facilities
- Processing and distribution of various mail classes for delivery operations within fourteen states: Arkansas, Delaware, Georgia, Indiana, Kentucky, Louisiana, Mississippi, New Jersey, New York, Ohio, Pennsylvania, Tennessee, Virginia, and West Virginia

COSSMO: Cost Effective Overhead Scanning System for Manual Operations.  
Scanner used in manual operations.

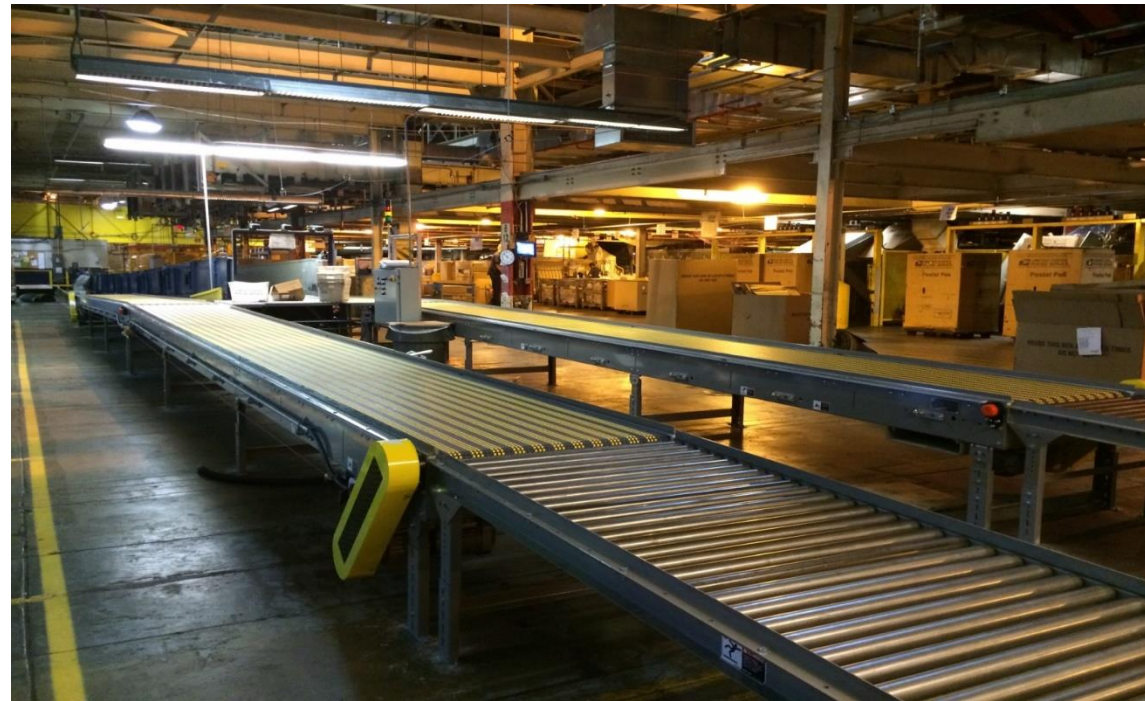
- 16 sites set to receive system before April
- Provides 30% productivity increase compared to ring scanners





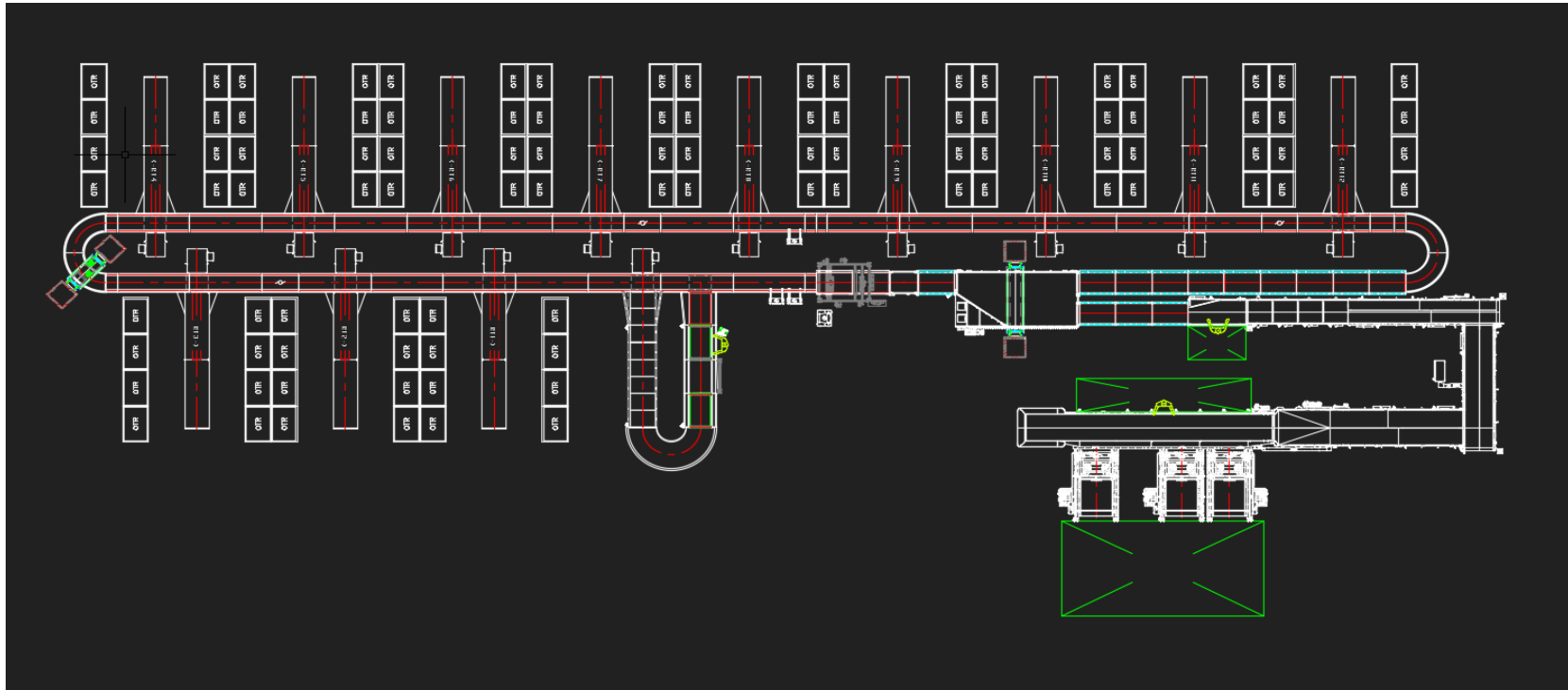
RBUS: Robust Universal Sorter. Processes NMOs by using a semi-automated induction to efficiently sort product in a timely manner.

- To be added in FY20: Knoxville, Philadelphia PDC, Harrisburg, Lehigh Valley, Delaware, and Chattanooga
- Capable of processing over 800 NMOs per hour



USS: Universal Sort System. Sort system that allows USPS to sort oversized packages that do not fit on our package sorters.

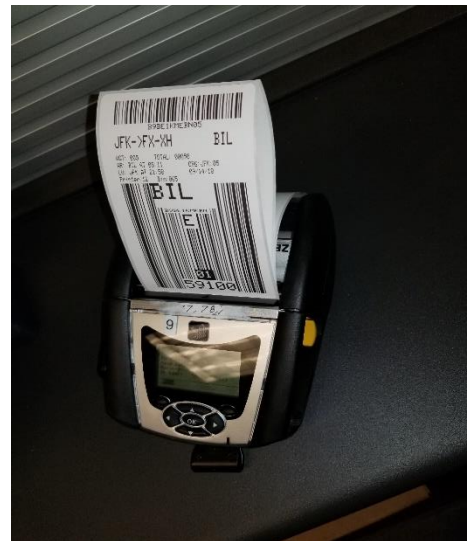
- Nashville MCA, Springdale Annex, Louisville, NW Rochester. Lancaster coming in FY20
- Capable of processing up to 1,800 NMOs per hour



The TSA program increases the package processing productivity by eliminating the requirement to individually weigh and scan containers using Manual Scan Where You Band (MSWYB)



Sacks loaded at the Sorter



D&R Mobile Label Printer



D&R Mobile Label attached to the Sack



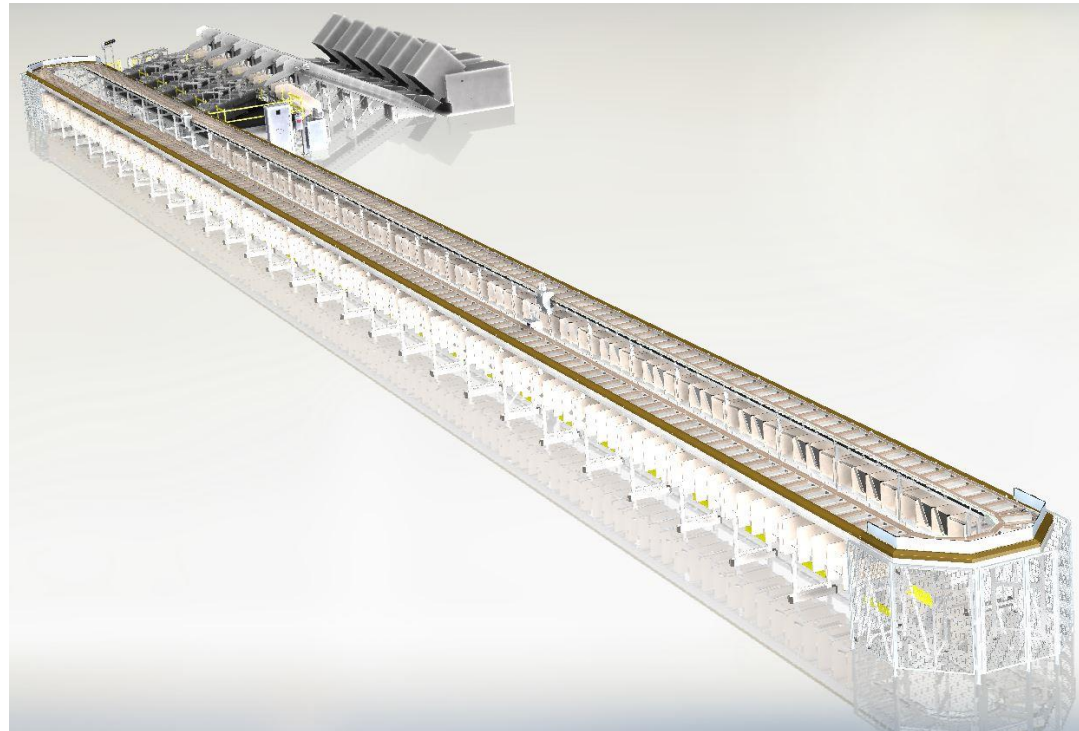
AGV: Automated Guided Vehicles. Move mail within the facility without the use of Mail handlers

- Nashville MCA and Columbus have implemented. NW Rochester and Lancaster will be added in the next phase.



SPSS: Small Package Sorting System - Semi-automated system for processing small packages (up to 20 lbs.)

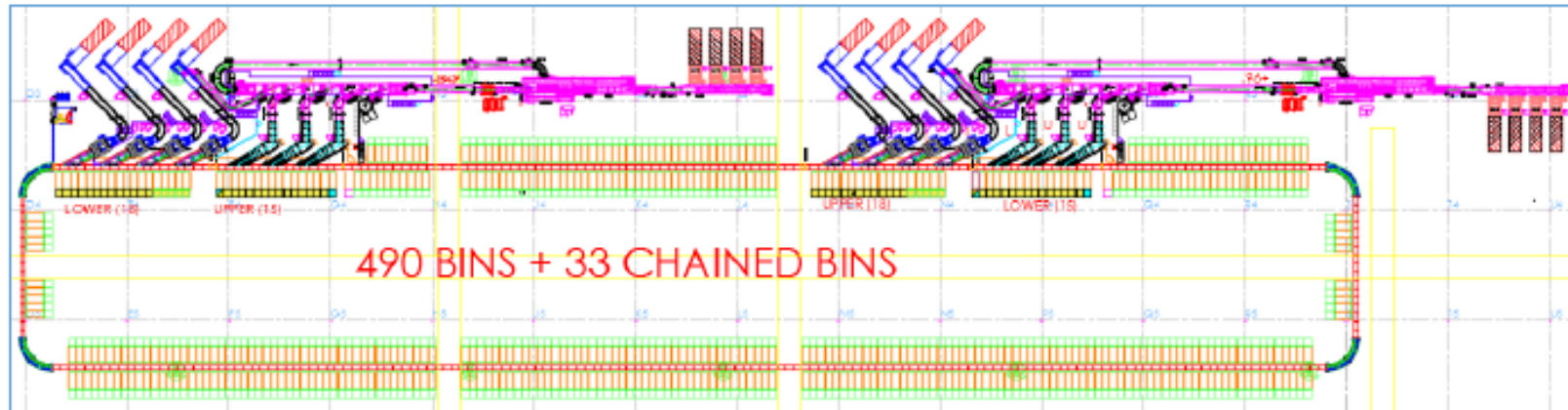
- Buffalo 2019
- Processes up to 4,500 pieces per hour



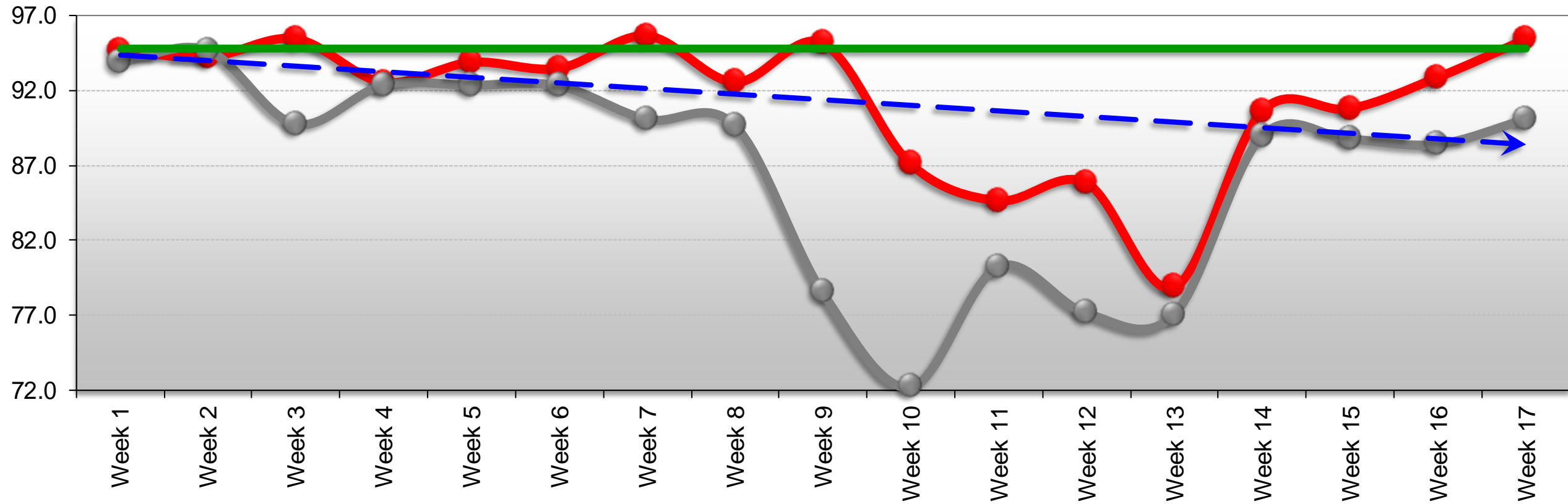


EPPS: Enhanced Parcel Processing System. A high performing, automated package sorter capable of processing approximately 25,000 packages per hour

- Nashville MCA
- Capable of processing up to 25,000 pieces per hour



# ***Eastern Area Service Performance***



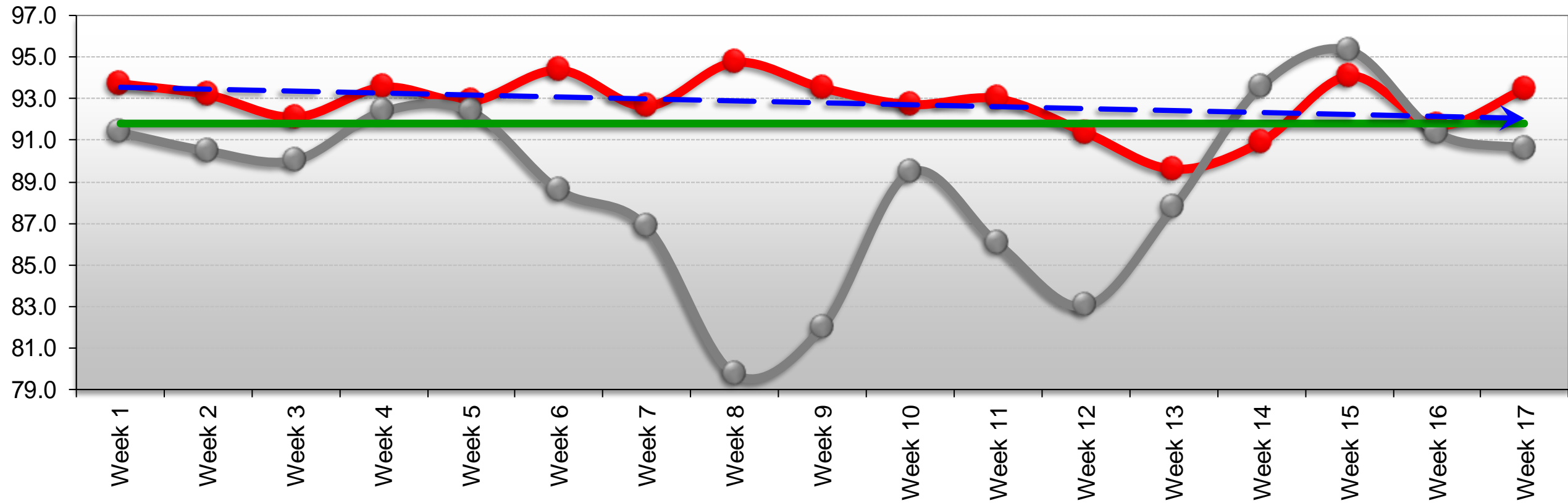
District	WK 17	RK	QTD	RK	YTD	RK
Appalachian	95.81	10	93.27	7	91.81	6
Central Pennsylvania	95.42	15	91.99	14	90.55	20
Kentuckiana	96.07	6	93.65	5	90.79	17
Northern Ohio	94.83	20	91.41	21	89.98	22
Ohio Valley	95.54	13	92.60	12	90.62	19
Philadelphia Metro	94.62	23	91.72	17	90.94	13

District	WK 17	RK	QTD	RK	YTD	RK
South Jersey	94.04	29	90.77	28	89.42	27
Tennessee	95.64	11	93.14	8	90.96	12
Western New York	96.27	3	93.42	6	91.60	7
Western Pennsylvania	96.79	1	94.92	1	93.38	1
Eastern	95.42	1	92.53	1	90.79	1
National Total	93.67		90.16		88.51	

Eastern Area First Class Parcels Composite (All Service Standards)

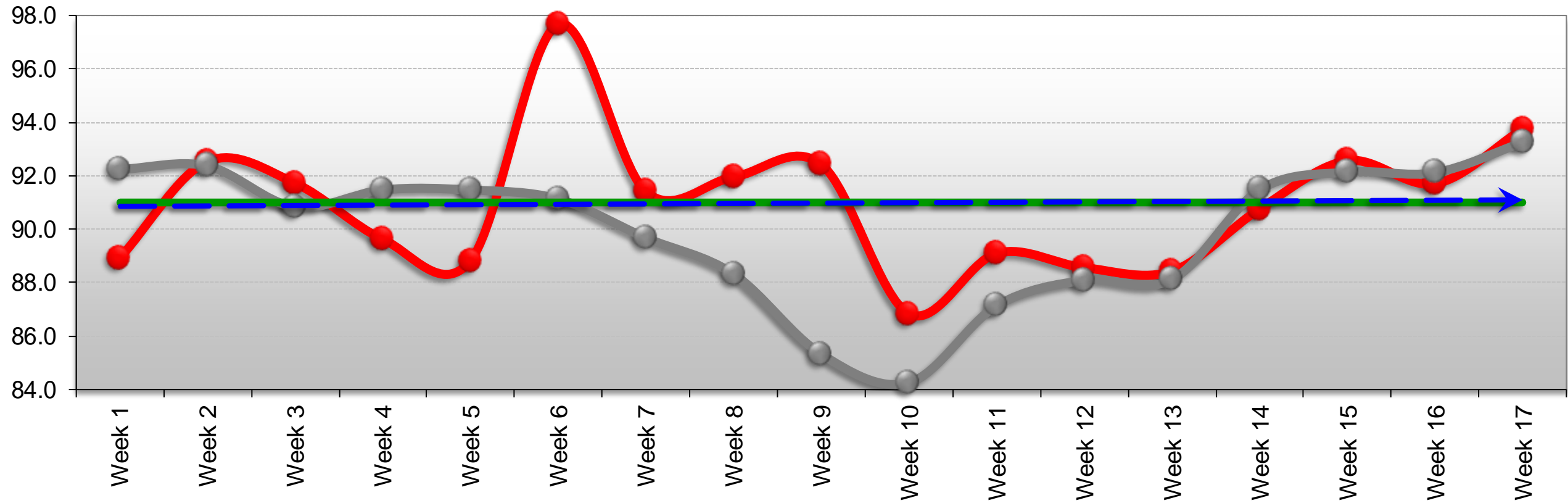
● Current ● SPLY — Target





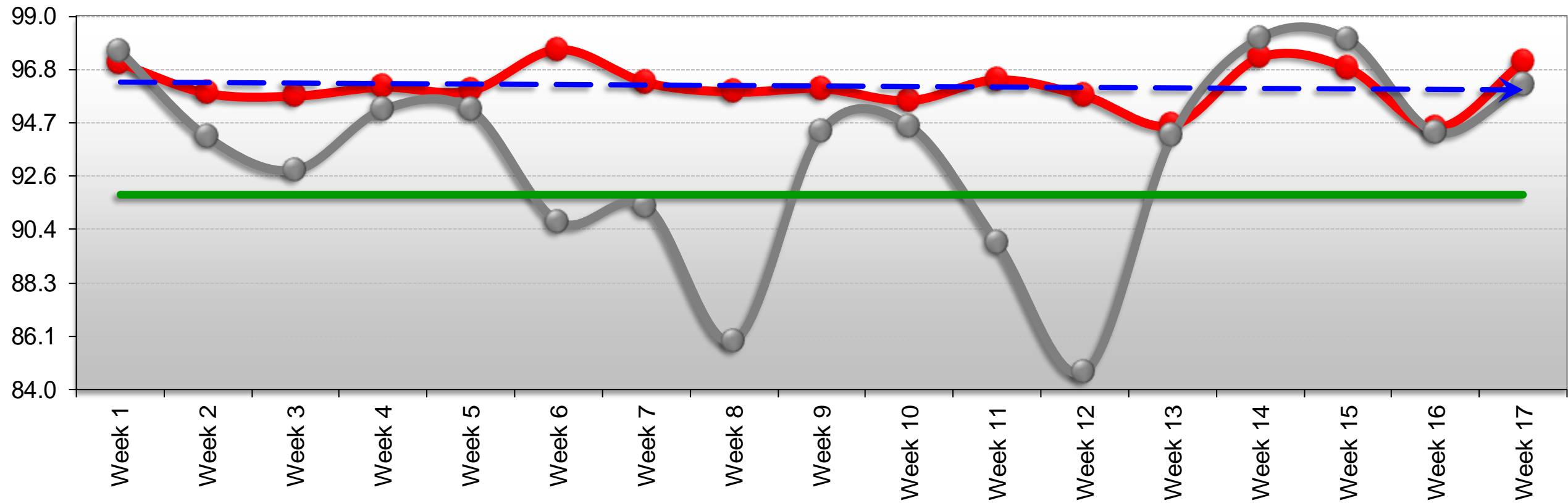
District	WK 16	RK	QTD	RK	YTD	RK
Appalachian	94.93	4	94.38	6	94.45	3
Central Pennsylvania	90.49	43	90.12	44	90.14	38
Kentuckiana	92.51	23	93.73	11	93.78	7
Northern Ohio	94.65	6	95.56	4	94.00	4
Ohio Valley	93.18	16	91.93	31	91.02	31
Philadelphia Metro	93.01	18	87.55	57	89.49	44

District	WK 16	RK	QTD	RK	YTD	RK
South Jersey	94.22	9	93.36	15	93.04	15
Tennessee	92.58	22	92.47	25	92.37	19
Western New York	94.26	7	94.73	5	93.80	6
Western Pennsylvania	96.52	1	96.72	1	96.28	1
Eastern	93.47	1	92.77	2	92.55	2
National Total	91.13		91.12		90.01	



District	WK 16	RK	QTD	RK	YTD	RK
Appalachian	95.56	6	94.66	5	94.31	2
Central Pennsylvania	93.44	20	90.28	30	89.26	32
Kentuckiana	93.72	16	93.41	11	92.27	13
Northern Ohio	95.28	7	94.86	3	93.18	6
Ohio Valley	92.20	30	92.41	18	88.93	35
Philadelphia Metro	93.41	21	88.39	41	88.01	38

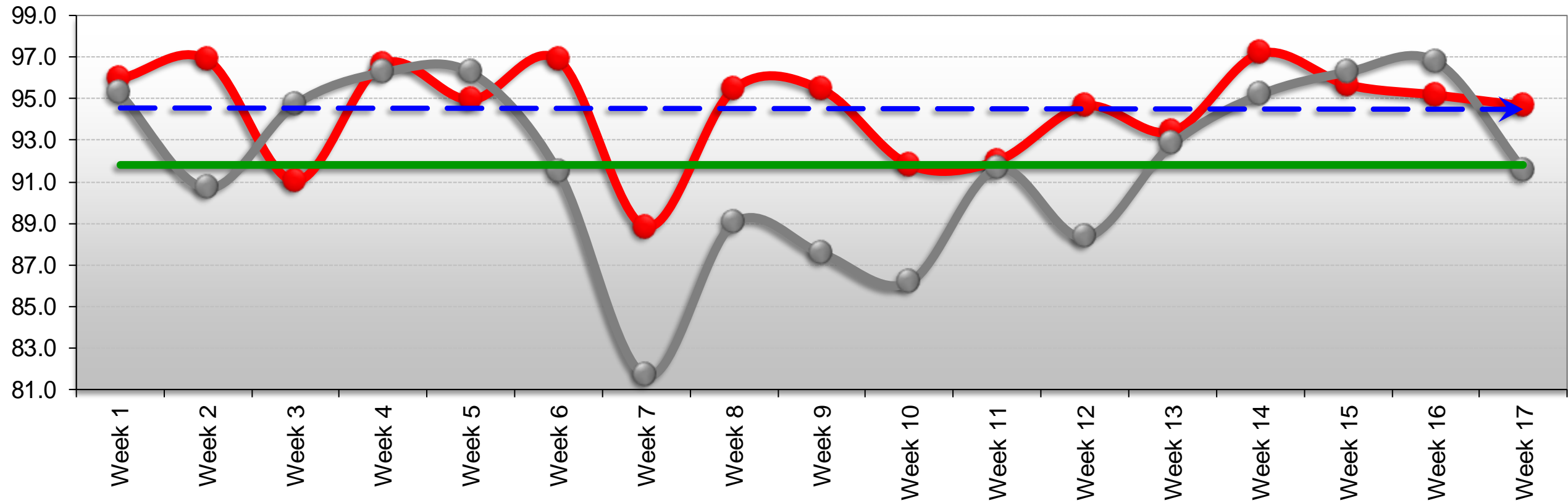
District	WK 16	RK	QTD	RK	YTD	RK
South Jersey	92.94	24	92.34	20	92.79	9
Tennessee	93.59	19	91.14	26	87.71	39
Western New York	91.93	33	90.08	33	90.49	23
Western Pennsylvania	96.57	1	95.83	1	94.10	3
Eastern	93.76	1	92.18	1	90.62	1
National Total	90.52		89.42		87.91	



District	WK 16	RK	QTD	RK	YTD	RK
Appalachian	98.41	2	98.03	6	97.82	6
Central Pennsylvania	96.82	25	95.73	33	94.85	35
Kentuckiana	97.35	13	97.76	8	97.36	10
Northern Ohio	96.93	21	97.54	12	96.05	21
Ohio Valley	95.90	35	94.10	52	93.29	47
Philadelphia Metro	96.22	32	88.95	65	93.62	43

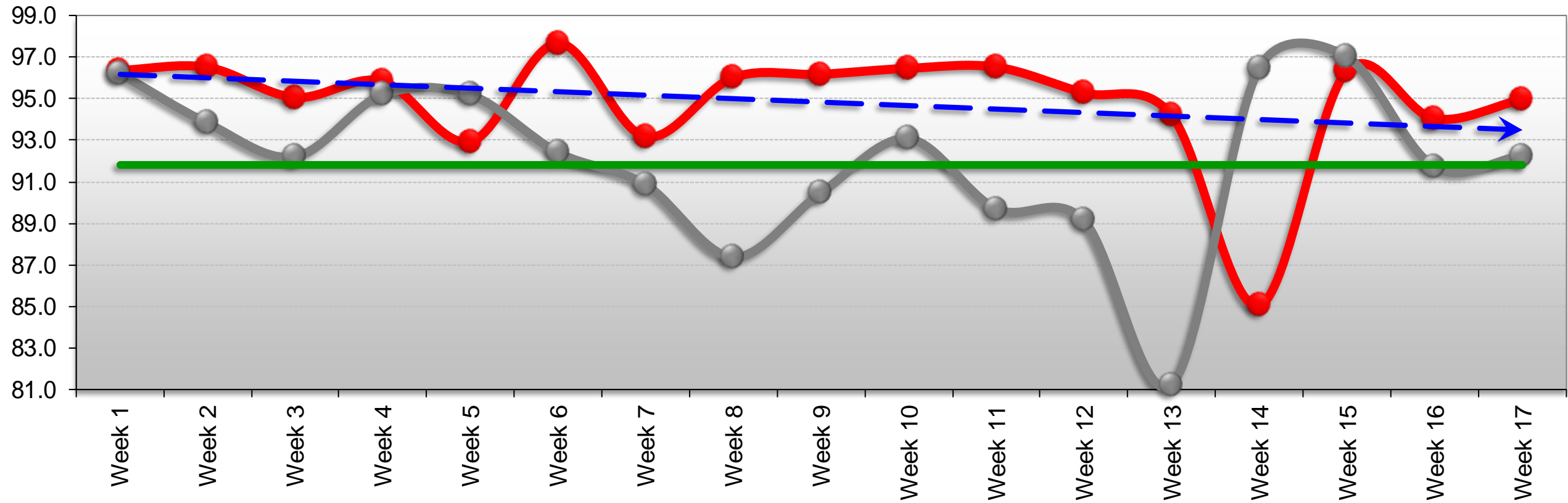
District	WK 16	RK	QTD	RK	YTD	RK
South Jersey	97.97	7	97.44	14	96.89	11
Tennessee	97.08	18	96.38	22	96.30	19
Western New York	97.87	8	97.56	10	96.88	13
Western Pennsylvania	98.40	3	98.72	3	98.60	2
Eastern	97.15	1	95.98	2	95.91	2
National Total	95.51		94.94		93.78	





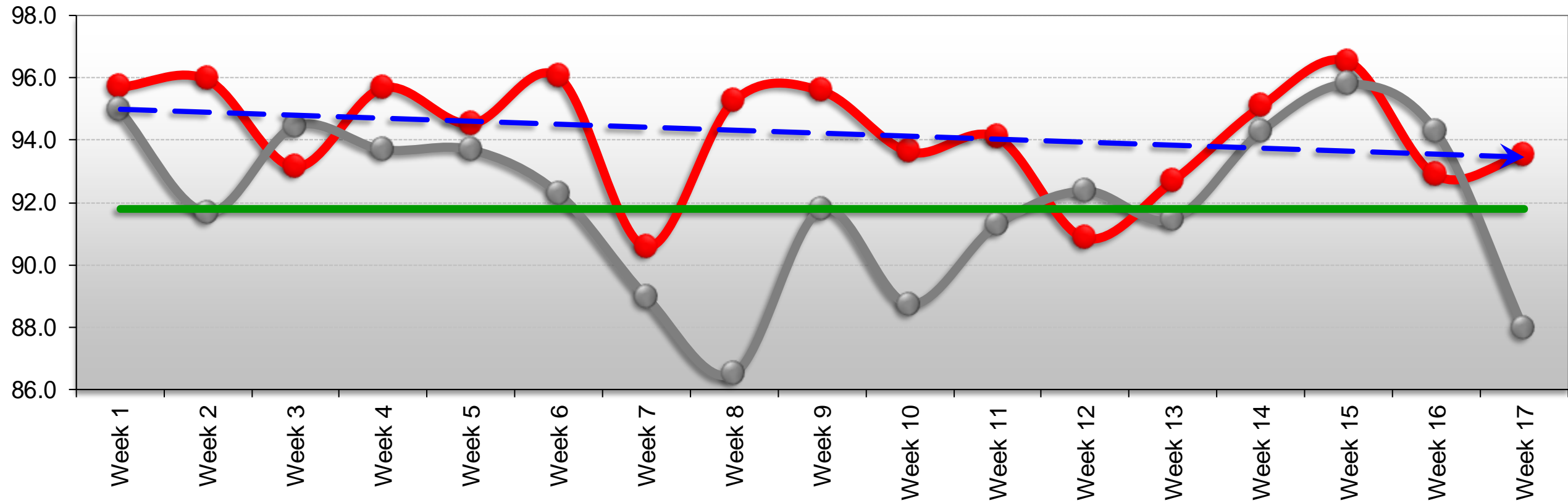
District	WK 16	RK	QTD	RK	YTD	RK
Appalachian	96.71	9	97.04	5	97.65	3
Central Pennsylvania	94.02	27	94.60	26	94.34	17
Kentuckiana	94.08	26	96.44	9	95.67	9
Northern Ohio	94.66	24	96.50	8	94.87	15
Ohio Valley	88.46	53	91.47	48	89.25	44
Philadelphia Metro	96.23	16	93.35	36	89.25	44

District	WK 16	RK	QTD	RK	YTD	RK
South Jersey	96.88	8	96.13	10	93.99	20
Tennessee	94.77	23	95.72	14	94.13	18
Western New York	95.58	17	93.78	30	94.06	19
Western Pennsylvania	98.18	3	97.73	1	97.39	5
Eastern	94.65	3	95.04	1	93.56	1
National Total	91.37		92.22		89.90	



District	WK 16	RK	QTD	RK	YTD	RK
Appalachian	98.20	10	98.24	8	97.99	7
Central Pennsylvania	96.28	31	92.15	48	93.52	38
Kentuckiana	95.62	33	96.43	24	96.08	25
Northern Ohio	97.03	23	97.95	13	96.99	17
Ohio Valley	97.49	16	97.47	17	96.58	20
Philadelphia Metro	96.89	28	92.88	44	93.85	36

District	WK 16	RK	QTD	RK	YTD	RK
South Jersey	97.90	14	95.20	32	95.97	26
Tennessee	86.29	64	85.30	65	86.95	63
Western New York	98.17	11	98.91	1	98.54	4
Western Pennsylvania	97.02	24	98.42	7	97.85	8
Eastern	94.94	4	94.32	4	94.38	3
National Total	94.35		93.92		93.14	



District	WK 16	RK	QTD	RK	YTD	RK
Appalachian	95.34	12	96.76	5	96.98	6
Central Pennsylvania	91.42	28	91.62	32	91.53	32
Kentuckiana	92.34	25	93.06	27	94.48	19
Northern Ohio	96.16	7	95.69	10	95.44	13
Ohio Valley	94.53	17	93.67	23	93.81	22
Philadelphia Metro	94.11	21	93.04	28	89.99	35

District	WK 16	RK	QTD	RK	YTD	RK
South Jersey	96.18	6	93.83	22	92.43	28
Tennessee	82.63	54	89.13	40	87.33	44
Western New York	98.32	1	97.43	3	97.65	2
Western Pennsylvania	98.10	2	97.60	2	97.82	1
Eastern	93.53	2	94.18	2	93.55	3
National Total	89.22		90.36		90.27	